Wednesday, May 2, 2012

Hilton New York 1335 Avenue of the Americas New York, New York

PREMIER HEALTHCARE TRAINING INSTITUTE

James (Larry) Holly, MD CEO, SETMA, LLP

www.jameslhollymd.com

Adjunct Professor
Department of Family and Community Health
School of Medicine
The University of Texas Health Science Center at San Antonio

LARGE-SCALE MEDICAL MANAGEMENT OF PATIENTS USING QUALITY INDICATORS AND ELECTRONIC HEALTH RECORDS

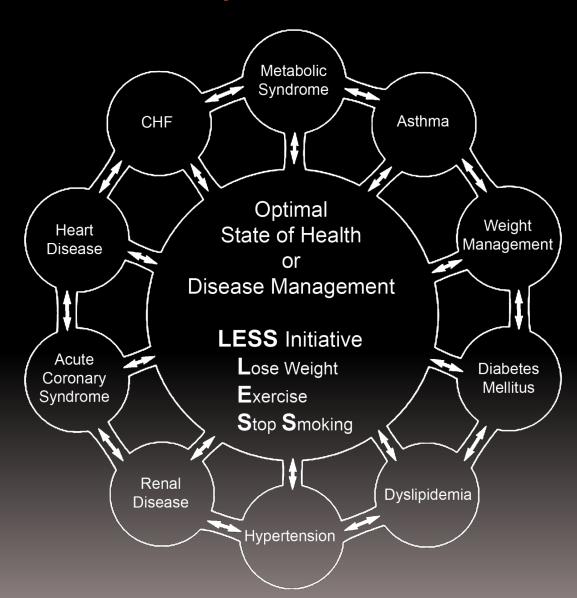
If health science has the capacity:

- To create far more information than anyone can absorb,
- To foster far greater interdependency than anyone can manage,
- To accelerate change far faster than anyone's ability to keep pace.

EMR Power

How can electronic patient records and/or electronic patient management help solve these problems and make it possible for healthcare providers to remain current and fulfill their responsibility of caring for patients with the best treatments available?

Circular Causality



Data flow to and from the patient's core information, and to and from interactive disease management capabilities:

- Acute condition data
- Longitudinal data
- Standards of care which reflect a positive state of health
- Automatically-populated-treatment reflecting best practices based on random controlled trials
- Auditing tools which reflect provider excellence
- Automatically-populated-patient follow-up instructions
- Automatically-created-patient education

Forward Thinkers Have Personal Mastery

 Personal Mastery – the discipline of continually clarifying and deepening our personal vision, of focusing our energies, of developing patience, and of seeing reality objectively – the learning organization's spiritual foundation. (Peter Senge)

 "The essence of personal mastery is learning how to generate and sustain creative tension in our lives."

Personal Mastery: Characteristics

People with a high level of personal mastery share several basic characteristics:

- 1. The have a special sense of purpose that lies behind their vision and goals. For such a person, a vision is a calling rather than simply a good idea.
- 2. They see current reality as an ally, not an enemy. They have learned how to perceive and work with forces of change rather than resist those forces.

Personal Mastery: Characteristics

- 3. They are deeply inquisitive, committed to continually seeing reality more and more accurately.
- 4. They feel connected to others and to life itself.
- 5. Yet, they sacrifice none of their uniqueness.
- 6. They feel as if they are part of a larger creative process, which they can influence but cannot unilaterally control. (p. 142)

Personal Mastery: Characteristics

- 7. Live in a continual learning mode.
- 8. They never ARRIVE!
- 9. (They) are acutely aware of their ignorance, their incompetence, their growth areas.
- 10. And they are deeply self-confident!

Trust and Hope

In the midst of health information technology innovation, we must never forget that the foundations of healthcare change are "trust" and "hope."

Without these, science is helpless!

Domains of Healthcare Transformation

- **1. The Substance** -- Evidenced-based medicine and comprehensive health promotion
- 2. The Method -- Electronic Patient Management
- 3. The Organization -- Patient-centered Medical Home
- **4. The Funding** -- Capitation with payment for quality outcomes

The SETMA Model of Care

The SETMA Model of Care is comprised of five critical steps:

- 1. Tracking
- 2. Auditing
- 3. Analyzing
- 4. Public Reporting
- 5. Quality Improvement

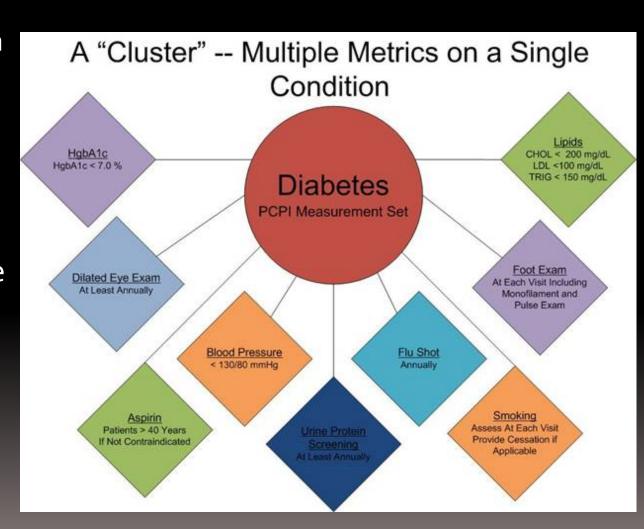
Clusters and Galaxies

SETMA believes that fulfilling a single or a few quality metrics does not change outcomes, but fulfilling "clusters" and "galaxies" of metrics at the point-of-care will change outcomes.

- A "cluster" is seven or more quality metrics for a single condition (i.e. diabetes, hypertension, etc.)
- A "galaxy" is multiple clusters for the same patient (i.e. diabetes, hypertension, lipids, CHF, etc.)

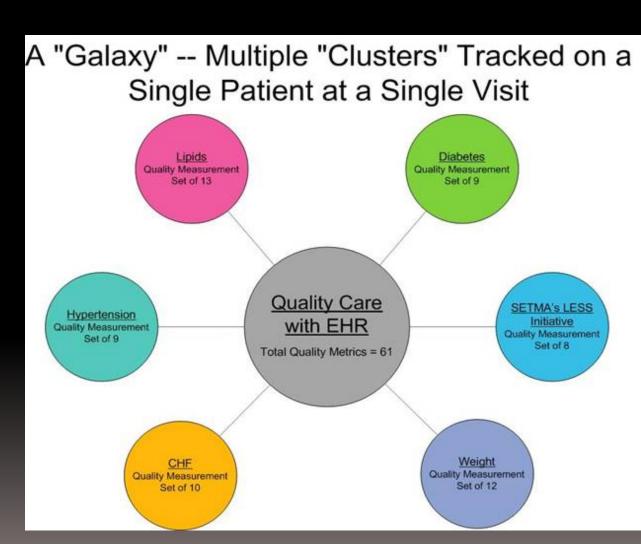
A Cluster

A single patient, at a single visit, for a single condition, will have eight or more quality metrics fulfilled, which WILL change the outcome of a patient's treatment.



A Galaxy

A single patient, at a single visit, can have multiple clusters of quality metrics and may have as many as 60 or more quality metrics fulfilled in his/her care which WILL change the outcomes.



The SETMA Model of Care

SETMA's model of care is based on the concepts of "clusters" and "galaxies" of quality metrics and on these principles of healthcare transformation:

- Evidence based medicine/health and wellness
- Electronic patient management
- Patient-Centered Medical Home
- Medicare Advantage Payment Method (capitation)

The **tracking** on each patient by each provider of their performance on preventive and screening care and quality standards for acute and chronic care. Tracking occurs simultaneously with the performing of these services by the entire healthcare team, including the personal provider, nurse, clerk, management, etc.

- The PCPI is an organization created by the AMA, CMS, IOM and others to develop measurement sets for quality-care assessment. The intent is to allow healthcare providers to evaluate their own performance at the time they are seeing a patient.
- SETMA tracks PCPI measurement sets for Chronic Stable Angina, CHF, Diabetes, Hypertension, and CRD Stages IV & V, ESRD, Adult Weight Management, and Care Transitions.

- SETMA also tracks measurement sets endorsed by NQF. NCQA (HEDIS and Medical Home), PQRS, AQA, Guidelines Advantage Medicare Advantage STARs, Meaningful Use and Bridges to Excellence. Also, SETMA designed a Pre-visit quality measures screening and preventive care tool.
- Where quality metrics did not exist (Lipids, Stage I-III Renal disease) SETMA designed our own.
- This allows a SETMA provider and a patient to quickly and easily assess whether or not the patient has received all of the appropriate preventive health care and the appropriate screening health care which national standards establish as being needed by this patient.

Pre-Visit Preventive/Screening tool

- All measures in black apply to the current patient and are fulfilled.
- All measures in red apply to the current patient and have not been fulfilled.
- All measures in grey do not apply to the current patient.

If a point of care is missing, it can be fulfilled with the single click of a single button.

| Pre-Visit/Preventive Screening | Diabetic Patients Has the patient had a HgbA1c within the last year? | Yes |
|--|---|--|
| General Measures (Patients >18) Has the patient had a tetanus vaccine within the last 10 years? Date of Last O6/02/2010 Order Tetanus Has the patient had a flu vaccine within the last year? Date of Last O3/05/2010 Order Flu Shot Has the patient ever had a pneumonia shot? (Age>50) Date of Last O1/26/2010 Order Pneumovax | Date of Last 01/07/2011 Ordered Today Has the patient had a dilated eye exam within the last year? Date of Last 02/03/2011 Has the patient had a 10-gram monofilament exam within the last year Date of Last 03/05/2010 Has the patient had screening for nephropathy within the last year? Date of Last 08/18/2010 Has the patient had a urinalysis within the last year? | Order HgbA1c Yes Add Referral Below ar? No Click to Complete Yes Order Micral Strip No |
| Does the patient have an elevated (>100 mg/dL) LDL? Last 149 12/02/2010 Order Lipid Profile | Date of Last 04/24/2007 Female Patients | Order Urinalysis |
| Has the patient had an occult blood test within the last year? (Patients >50) Has the patient had an occult blood test within the last year? (Patients >50) N/A Date of Last O1/20/2011 Has the patient had a full risk assessment completed within the last year? N/A N/A | Has the patient had a pap smear within the last two years? (Ages 2' Date of Last // Has the patient had a mammogram within the last two years? (Ages Date of Last // Has the patient had a bone density within the last two years? (Age > Date of Last 03/27/2009 Male Patients | Add Referral Belo 40 to 69) N/A Add Referral Belo |
| Date of Last O1/20/2011 Has the patient had a pain screening within the last year? Date of Last O1/20/2011 Has the patient had a glaucoma screen (dilated exam) within the last year? N/A | Has the patient had a PSA within the last year? (Age >40) Date of Last 04/02/2007 Has the patient had a bone density within the last two years? (Age > Date of Last 03/27/2009 | Order PSA =65) N/A Add Referral Below |
| Date of Last 02/03/2011 Does the patient have advanced directives on file or have they been discussed with the patient? Discussed? Completed? Is the patient on one or more medications which are considered high risk in the elderly? | Referrals (Double-Click To Add/Edit) Referral Status Referring | |
| in the elderly: | | ▶ |

There are similar tracking tools for all of the quality metrics which SETMA providers track each day. Such as this example of NQF-endorsed measures.

National Quality Forum (NQF) National Voluntary Consensus Standards

Legend Measures in red are measures which apply to this patient that are not in compliance.

Measures in black are measures which apply to this patient that are in compliance.

Measures in gray are measures which do not apply to this patient

General Health Measures

View Body Mass Index Measurement

View Smoking Cessation

Proper Assessment for Chronic COPD

Adult Immunization Status

Blood Pressure Measures

View Blood Pressure Measurement

View Blood Pressure Classfication/Control

Medication Measures

View Current Medication List

View Documentation of Allergies/Reactions

View Therapeutic Monitoring of Long Term Medications

Drugs to Avoid in the Elderly

View Appropriate Medications for Asthma

View Inappropriate Antibiotic Treatment for

Adults with Acute Bronchitis

View LDL Drug Therapy for Patients with CAD

Chronic Conditions Measures

Comprehensive CHF Care

View Osteoarthritis Care

Care for Older Adults

Counseling on Physical Activity

View Urinary Incontinence in Older Adults

Colorectal Cancer Screening

Fall Risk Management

Diabetes Measures

View Dilated Eve Exam

View Foot Exam

View Hemoglobin A1c Testing/Control

View Blood Pressure

View Urine Protein Screening

View Lipid Screening

Female Specific Measures

Breast Cancer Screening

Cervical Cancer Screening

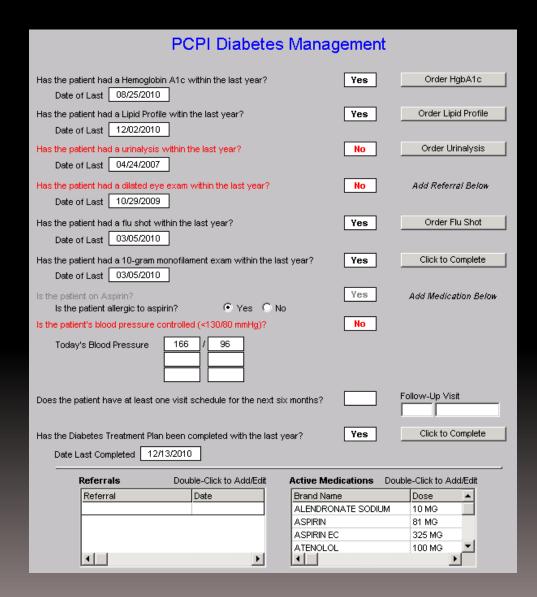
Chlamydia Screening

Osteoporosis Management

Pediatric Measures

Appropriate Screening for Children with Pharyngitis

Childhood Immunization Status



In order for the tracking of quality metrics to be valuable to the patient, the patient must know what is being tracked, what it means and what has or has not been performed in his/her own care.

Passing the Baton

- If responsibility for a patient's healthcare is symbolized by a baton, the healthcare provider carries the baton for .68% of the time. The patient carries the baton 99.22% of the time.
- Coordination of care between healthcare providers is important but the coordination of the patient's care between the healthcare provider and the patient is imperative.

Passing the Baton

"Often, it is forgotten that the member of the healthcare delivery team who carries the 'baton' for the majority of the time is the patient and/or the family member who is the principal caregiver. If the 'baton' is not effectively transferred to the patient or caregiver, the patient's care will suffer."

SETMA



Firmly in the provider's hand,
the baton – the care and treatment plan –
must be confidently and securely grasped by the patient,
if change is to make a difference,
8,760 hours a year.

In all public areas and in every examination room, SETMA's "Baton" poster is displayed. It illustrates:

- That the healthcare-team relationship, which exists between patient and healthcare provider, is key to the success of the outcome of quality healthcare.
- That the plan of care and treatment plan, the "baton," is the engine through which the knowledge and power of the healthcare team is transmitted and sustained.

- That the means of transfer of the "baton", which has been developed by the healthcare team is a coordinated effort between the provider and the patient.
- That typically the healthcare provider knows and understands the patient's healthcare plan of care and the treatment plan, but without its transfer to the patient, the provider's knowledge is useless to the patient.
- That the imperative for the plan the "baton" is that it be transferred from the provider to the patient, if change in the life of the patient is going to make a difference in the patient's health.

- That this transfer requires that the patient "grasps" the "baton," i.e., that the patient accepts, receives, understands and comprehends the plan, and that the patient is equipped and empowered to carry out the plan successfully.
- That the patient knows that of the 8,760 hours in the year, he/she will be responsible for "carrying the baton," longer and better than any other member of the healthcare team.

There are numerous points of "care transition" in the patient's care. In the transition of care from the hospital, there are potential eight different types of care transition.

 PCPI has published a "Transition of Care Measurement Set," which is illustrated here.

| Care Transition Audit | OK Cancel |
|--|----------------------------|
| Has the reason for hospitalization been documented? | Yes Click to Update/Review |
| Have discharge diagnoses been entered? | Yes Click to Update/Review |
| Have the patient's medications been updated/reconciled? | Yes Click to Update/Review |
| Have the patient's allergies been updated? Also document allergies/reactions to medications. | Yes Click to Update/Review |
| Has the patient's cognitive status been documented? | Yes Click to Update/Review |
| Have pending results or tests been documented? | Yes Click to Update/Review |
| Have major procedures been documented? | Yes Click to Update/Review |
| Has a follow-up care plan been completed? | Yes Click to Update/Review |
| Has the patient's progress to goals/treatment been documented? | Yes Click to Update/Review |
| Have advanced directives been completed and a surrogate decision maker named or a reason given for not completing an advanced care plan? | Yes Click to Update/Review |
| Has the reason for discharge been documented? | Yes Click to Update/Review |
| Has the patient's physical status been documented? | Yes Click to Update/Review |
| Has the patient's psychosocial status been documented? | Yes Click to Update/Review |
| Has a list of available community resources been documented? | No Click to Update/Review |
| OR | |
| Has a list of coordinated referrals been documented? | Yes Click to Update/Review |

| Has the current/reconciled medication list been | Yes | ○ No | Benn S | anford |
|---|-------|------|----------------------|-------------------|
| discussed with the patient/family/caregiver? | | | 03/07/2011 | 2:42 PM |
| Have the discharge orders been discussed with | Yes | C No | Benn S | anford |
| the patient/family/caregiver? | | | 03/07/2011 | 2:42 PM |
| | | | | |
| Have the follow-up instructions been discussed | Yes | ○ No | Benn S | anford |
| Have the follow-up instructions been discussed with the patient/family/caregiver? | • Yes | ○ No | Benn S 03/07/2011 | anford 2:42 PM |
| · | • Yes | | | 2:42 PM |



Care Transition Audit (Section A)

Discharge Date(s): 01/01/2010 through 12/31/2010

| Provider | Reason for Hospitalization | Discharge Diagnoses | Medications Updated Reconciled | Documentation of Allergies | Cognitive Status | Pending Test Results | Major Procedures | Follow-Up Care Plan | Progress to Goals Response to Treatment |
|-------------------|-------------------------------|------------------------|--------------------------------------|----------------------------|---------------------|-------------------------|---------------------|------------------------|--|
| Ahmed | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Anwar | 95.0% | 100.0% | 82.4% | 88.9% | 93.5% | 92.9% | 90.7% | 93.7% | 95.0% |
| Aziz | 98.4% | 100.0% | 95.2% | 94.7% | 96.7% | 98.2% | 95.6% | 97.2% | 95.6% |
| Colbert | 100.0% | 100.0% | 50.0% | 50.0% | 83.3% | 100.0% | 66.7% | 100.0% | 100.0% |
| Cricchio | 91.7% | 94.4% | 94.4% | 91.7% | 94.4% | 91.7% | 88.9% | 88.9% | 91.7% |
| Curry | 99.1% | 100.0% | 97.2% | 95.3% | 96.2% | 100.0% | 95.3% | 98.1% | 98.1% |
| Deiparine | 97.7% | 100.0% | 90.0% | 95.8% | 97.2% | 96.3% | 95.6% | 96.3% | 97.4% |
| Groff | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Gulfcoast | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Halbert | 98.2% | 99.5% | 94.1% | 95.0% | 95.9% | 98.2% | 94.1% | 95.4% | 96.3% |
| Henderson | 84.0% | 100.0% | 64.0% | 96.0% | 96.0% | 96.0% | 88.0% | 92.0% | 92.0% |
| Holly | 94.2% | 99.7% | 87.3% | 94.0% | 96.8% | 91.8% | 91.2% | 91.3% | 93.9% |
| Leifeste | 97.6% | 100.0% | 88.0% | 95.3% | 98.6% | 95.5% | 95.9% | 96.6% | 96.4% |
| Murphy | 98.7% | 99.6% | 95.7% | 94.5% | 95.3% | 98.7% | 95.3% | 97.9% | 94.5% |
| Qureshi | 90.4% | 100.0% | 84.6% | 96.2% | 98.1% | 90.4% | 92.3% | 94.2% | 88.5% |
| Satterwhite | 98.3% | 100.0% | 90.4% | 90.4% | 94.8% | 99.1% | 93.9% | 93.0% | 98.3% |
| Spiel | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Thomas | 97.3% | 99.7% | 87.2% | 93.9% | 96.5% | 95.5% | 97.1% | 95.2% | 97.1% |
| Vardiman | 96.9% | 100.0% | 88.8% | 91.8% | 96.9% | 98.0% | 93.9% | 98.0% | 95.9% |
| Young | 86.8% | 100.0% | 73.6% | 88.7% | 86.8% | 86.8% | 86.8% | 83.0% | 86.8% |
| SETMA Totals : | 96.4% | 99.8% | 89.1% | 93.8% | 96.4% | 95.1% | 93.7% | 94.6% | 95.4% |



Care Transition Audit (Section B)

Discharge Date(s): 01/01/2010 through 12/31/2010

| Provider | Advanced Directives | Reason for Discharge | Physical Status | Psychosocial Status | Community Resources Coordinated Referrals | Medication List | Discharge Orders | Follow-Up Instructions | Discharge Materials |
|-------------------|------------------------|-------------------------|--------------------|------------------------|--|--------------------|---------------------|---------------------------|------------------------|
| Ahmed | 100.0% | 100.0% | 100.0% | 100.0% | 50.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Anwar | 76.1% | 95.2% | 94.5% | 88.7% | 68.5% | 77.6% | 78.3% | 78.3% | 78.1% |
| Aziz | 88.5% | 97.9% | 97.2% | 93.9% | 33.8% | 83.7% | 83.7% | 83.5% | 83.2% |
| Colbert | 50.0% | 100.0% | 83.3% | 50.0% | 33.3% | 50.0% | 50.0% | 50.0% | 50.0% |
| Cricchio | 36.1% | 91.7% | 97.2% | 86.1% | 8.3% | 86.1% | 86.1% | 86.1% | 86.1% |
| Curry | 88.7% | 100.0% | 96.2% | 96.2% | 48.1% | 85.8% | 85.8% | 85.8% | 85.8% |
| Deiparine | 85.6% | 97.4% | 97.2% | 93.7% | 77.3% | 84.7% | 84.7% | 84.7% | 84.5% |
| Groff | 66.7% | 100.0% | 100.0% | 66.7% | 66.7% | 100.0% | 100.0% | 100.0% | 100.0% |
| Gulfcoast | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Halbert | 88.6% | 98.2% | 95.9% | 93.6% | 47.9% | 81.3% | 81.7% | 81.7% | 81.7% |
| Henderson | 24.0% | 92.0% | 96.0% | 92.0% | 44.0% | 56.0% | 56.0% | 56.0% | 56.0% |
| Holly | 81.8% | 93.2% | 97.3% | 91.8% | 76.9% | 80.7% | 80.8% | 80.7% | 80.6% |
| Leifeste | 85.2% | 96.4% | 98.6% | 93.1% | 69.4% | 84.4% | 84.4% | 84.4% | 83.8% |
| Murphy | 88.5% | 97.9% | 96.6% | 95.7% | 53.2% | 87.2% | 87.2% | 87.2% | 87.2% |
| Qureshi | 84.6% | 90.4% | 98.1% | 96.2% | 76.9% | 82.7% | 82.7% | 82.7% | 82.7% |
| Satterwhite | 69.6% | 98.3% | 95.7% | 90.4% | 43.5% | 69.6% | 69.6% | 69.6% | 68.7% |
| Spiel | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Thomas | 84.8% | 96.0% | 97.1% | 93.4% | 73.4% | 83.2% | 83.5% | 83.5% | 83.2% |
| Vardiman | 74.5% | 98.0% | 96.9% | 91.8% | 62.2% | 79.6% | 78.6% | 78.6% | 78.6% |
| Young | 67.9% | 83.0% | 86.8% | 84.9% | 30.2% | 69.8% | 69.8% | 69.8% | 69.8% |
| SETMA Totals : | 82.7% | 95.8% | 96.8% | 92.5% | 63.2% | 81.8% | 81.9% | 81.9% | 81.7% |

Transition of Care Measurement

- The second, third and fourth of the transitions of care involve "follow-up call" scheduling:
- The day following discharge from the hospital this goes to follow-up call nursing staff in our Care Coordination Department. These calls differ from the "administrative calls' initiated by the hospital which may last for 30 seconds are less. These calls last from 12-30 minutes and involved detailed discussions of patient's needs and conditions.

Transition of Care Measurement

| | Hospital Discharge Follow-U | Jp Call | Return | | |
|--|--|---|--------------|--|--|
| Number | To Call Home Phone (409)833-9797 ✓ Day Phone (409)833-9797 Send Delayed-Delive Other () - | ery Email to Follow-Up Nurse | | | |
| | Questions to Ask | Patient Responses | | | |
| Admit Date / / Discharge Date / / Setting © ER 03/04/2011 © In Patient | General ✓ How are you feeling? ✓ Are you having new symptoms since hospital stay? ✓ Have you obtained all DME that you were prescribed? | How does the patient feel? Is the patient having new sympton | | | |
| Hospice Angel Home Health | Other | Has the patient obtained all pres | scribed DME? | | |
| Home Health Hospice of Texas Discharge Diagnosses | Medications ✓ Were you able to get all of your medications filled? ✓ Are you taking all of your prescribed medicaitons? ✓ Are you having any problems/side effects from your medications? Appointments Have you kept or are you aware of your appointment(s) with? on /// on /// on /// on /// | Was the patient able to fill all of their medications? Is the patient taking all of their medications? Is the patient having any problems/side effects? Has the patient kept and/or aware of all scheduled appointments or referrals? Additional Comments | | | |
| Diet Regular Exercise | Click to Document Completion Click to Send Response At Spoke with the patient? C Yes C No If no, list person spoken with. | Actions Taken Advised Patient To Come In - Made Same-D Advised Patient To Call If Improvement Disco Advised Patient To Continue Medications Other | | | |

 The auditing of provider performance on the entire practice, on each individual clinic, on each provider on a population, or on each provider on a panel of patients is critical for quality improvement. SETMA believes that this is the piece missing from most healthcare improvement programs.

- The creating of quality measures is a complex process. That Is why it is important for agencies such as the AQA, NCQA, NQF, PQRS and PCPI, among others, to identify, endorse and publish quality metrics.
- The provider's ability to monitor their own performance and the making of those monitoring results available to the patient is important, but it only allows the provider to know how they have performed on one patient.

- The aggregation of provider performance results over' his/her entire panel of patients carries the process of designing the future of healthcare delivery a further and a critical step.
- Most auditing results, such as HEDIS, are presented to the provider 12 to 18 months after the fact. SETMA believes that "real time, auditing and giving of the audit results to providers can change provider behavior and can overcome "treatment inertia."

 Auditing of provider performance allows physicians and nurse practitioners to know how they are doing in the care of all of their patients.

It allows them to know how they are doing in relationship to their colleagues in their clinic or organization, and also how they are performing in relationship to similar practices and providers around the country.

SETMA designed auditing tools through a
 Business intelligence software. (see SETMA's BI
 Project at <u>www.jameslhollymd.com</u> under Your
 Life Your Health and the icon COGNOS.)

Through BI Audits, SETMA is able to display outcomes trending which can show seasonal patterns of care and trending comparing one provider with another.

- It is also possible to look at differences between the care of patients who are treated to goal and those who are not.
- Patients can be compared as to socio-economic characteristics, ethnicity, frequency of evaluation by visits and by laboratory analysis, numbers of medication, payer class, cultural, financial and other barriers to care, gender and other differences. This analysis can suggest ways in which to modify care in order to get all patients to goal.

- Using digital dashboard technology, SETMA analysis provider and practice performance in order to find patterns which can result in improved outcomes practice wide for an entire population of patients. We analyze patient populations by:
 - Provider Panel
 - Practice Panel
 - Financial Class payer
 - Ethic Group
 - Socio-economic groups

- We are able to analyze if there are patterns to explain why one population or one patient is not to goal and others are. WE can look at:
 - Frequency of visits
 - Frequency of testing
 - Number of medications
 - Change in treatment
 - Education or not
 - Many other metrics



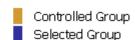
Chronic Hypertension - Measures Comparison (Most Recent 12 Months)

Controlled Group Time Basis: Prior 12 Months

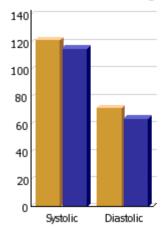
Controlled Group Constrained to: All SETMA

Practice: SETMA 1, SETMA 2, SETMA West

Provider: None

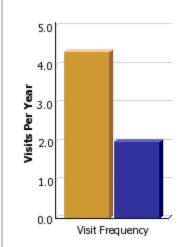


Average Blood Pressure

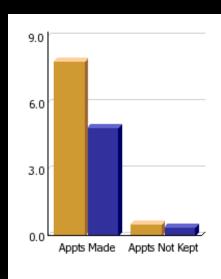


| | Systolic | Diastolic |
|------------|----------|-----------|
| Controlled | 121.7 | 72.0 |
| Selected | 115.5 | 64.1 |

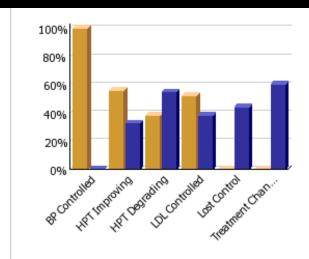
| | Standard Deviati | | | | | |
|------------|------------------|------|--|--|--|--|
| | Systolic Diasto | | | | | |
| Controlled | 10.5 | 9.0 | | | | |
| Selected | 49.6 | 11.3 | | | | |



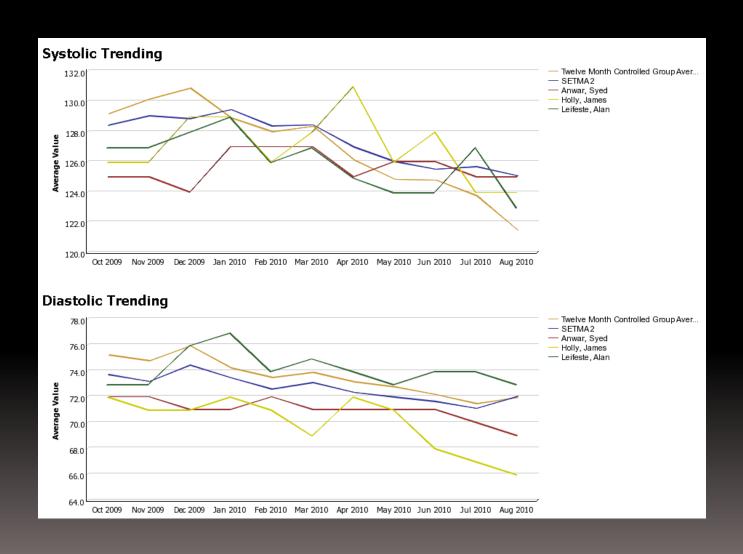
| | Visit Frequency |
|------------|-----------------|
| Controlled | 4.3 |
| Selected | 2.0 |



| | Appts Made | Appts Not Kept | | | |
|------------|------------|----------------|--|--|--|
| Controlled | 7.9 | 0.5 | | | |
| Selected | 4.9 | 0.4 | | | |



| | BP HPT Controlled Improving | | HPT Degrading | LDL Controlled | Lost Control | Treatment Changed | |
|------------|-----------------------------|-------|------------------|-------------------|-----------------|----------------------|--|
| Controlled | 100.0% | 56.0% | 38.4% | 52.6% | 0.0% | 0.0% | |
| Selected | 0.0% | 32.8% | 54.9% | 38.2% | 44.5% | 60.7% | |



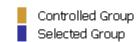


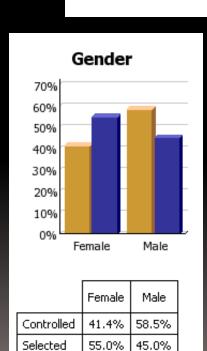
Chronic Hyperlipidemia - Measures Comparison (Most Recent 12 Months)

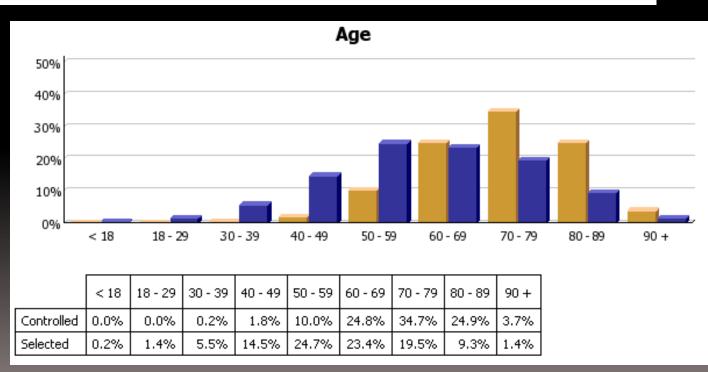
Controlled Group Time Basis: Prior 12 Months
Controlled Group Constrained to: All SETMA

Practice: SETMA 1, SETMA 2, SETMA West

Provider: None

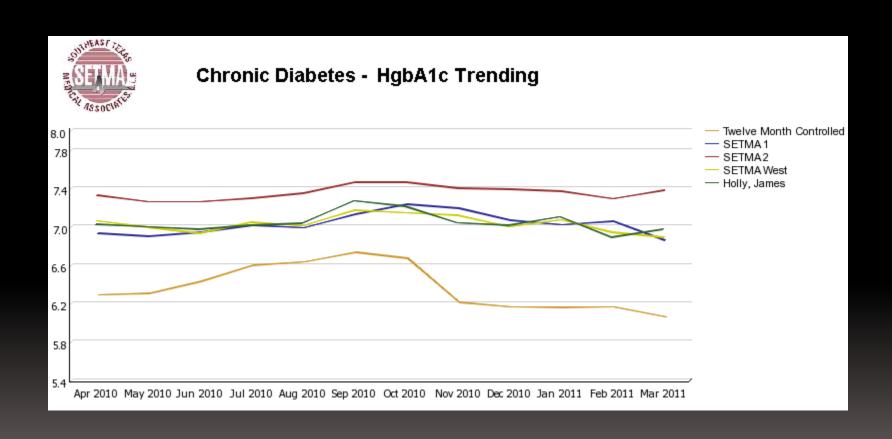






We are able to present over-time patient results comparing:

- Provider to practice
- Provider to provider
- Provider current to provider over time
- Trending of results to see seasonal changes, etc.



- The statistical analyzing of the above audit performance in order to measure improvement by practice, by clinic or by provider. This includes analysis for ethnic disparities, and other discriminators such as age, gender, payer class, socio economic groupings, education, frequency of visit, frequency of testing, etc.
- This allows SETMA to look for leverage points through which to improve care of all patients.

Raw data can be misleading. It can cause you to think you are doing a good job when in fact many of your patients are not receiving optimal care. For instance the tracking of your mean performance in the treatment of diabetes may obscure the fact that a large percentage of your patients are not at goal.

Each of the statistical measurements which SETMA Tracks -- the mean, the median, the mode and the standard deviation -- tells us something about our performance, and helps us design quality improvement initiatives for the future. Of particular, and often, of little known importance is the standard deviation.

From 2000 to 2010, SETMA has shown annual improvement in the mean (the average) and the median for the treatment of diabetes.

There has never been a year when we did not improve. Yet, our standard deviations revealed that there were still significant numbers of our patients who are not being treated successfully.

From 2008 to 2009, SETMA experience a 9.3% improvement in standard deviation. Some individual SETMA providers had an improvement of over 16% in their standard deviations.

 SETMA's HbA1C standard deviations from 2000 to 2011 have improved from 1.98 to 1.33.

When our standard deviations are below 1 and as they approach o.8, we can be increasingly confident that <u>all</u> of our patients with diabetes are being treated well.

The **public reporting** by provider of performance on hundreds of quality measures places pressure on all providers to improve, and it allows patients to know what is expected of providers.

SETMA public reports quality metrics two ways:

- In the patient's plan of care and treatment plan which is given to the patient at the point of care. This reporting is specific to the individual patient.
- 2. On SETMA's website. Here the reporting is by panels or populations of patients without patient identification but with the provider name given.

- One of the most insidious problems in healthcare delivery is reported in the medical literature as "treatment inertia." This is caused by the natural inclination of human beings to resist change.
- Often, when care is not to goal, no change in treatment is made. As a result, one of the auditing elements in SETMA's BI Project is the assessment of whether a treatment change was made when a patient was not treated to goal.

- Overcoming "treatment inertia" requires the creating of an increased level of discomfort in the healthcare provider and in the patient so that both are more inclined to change their performance.
- SETMA believes that one of the ways to do this is the pubic reporting of provider performance. That is why we are publishing provider performance by provider name atwww.jameslhollymd.com under Public Reporting.

Once you "open your books on performance" to public scrutiny, the only safe place you have in which to hide is excellence.



NQF - Diabetes Measures - Glyco and LDL

E & M Codes: Clinic Only

Encounter Date(s): Jan 1, 2010 through Dec 31, 2010

| | | HgbA1c Frequency | | HgbA1c Level | | LDL Screening | LDL C | Control |
|------------|---------------|---------------------|-------|----------------------|-------|---------------------|-------|---------|
| Location | Provider | Within 12 Months | > 9.0 | Between 6.5 - 9.0 | < 6.5 | Within 12 Months | < 130 | < 100 |
| SETMA 1 | Aziz | 96.9% | 12.2% | 50.1% | 36.3% | 95.9% | 85.0% | 64.3% |
| | Duncan | 89.2% | 10.6% | 54.7% | 33.1% | 87.6% | 81.6% | 65.3% |
| | Groff | 88.9% | 11.8% | 43.1% | 38.9% | 82.6% | 77.8% | 56.9% |
| | Henderson | 94.5% | 11.4% | 58.3% | 29.1% | 91.4% | 82.2% | 64.3% |
| | Murphy | 93.7% | 8.8% | 46.9% | 41.2% | 91.1% | 84.3% | 68.7% |
| | Sims | 89.1% | 13.1% | 47.1% | 36.9% | 85.0% | 77.7% | 59.5% |
| | Thomas | 89.0% | 13.9% | 50.5% | 29.7% | 83.9% | 72.7% | 53.6% |
| SE | TMA 1 Totals: | 92.6% | 11.3% | 50.7% | 35.2% | 89.7% | 81.3% | 63.4% |
| SETMA 2 | Ahmed | 94.6% | 19.1% | 56.3% | 20.6% | 91.5% | 82.4% | 65.8% |
| | Anthony | 97.4% | 12.5% | 53.4% | 33.1% | 94.1% | 81.7% | 62.0% |
| | Anwar | 96.3% | 8.9% | 58.4% | 30.8% | 95.3% | 83.5% | 59.9% |
| | Cricchio | 94.2% | 11.5% | 50.9% | 34.5% | 91.8% | 80.1% | 60.3% |
| | Holly | 96.1% | 11.9% | 50.9% | 33.7% | 94.0% | 87.0% | 62.8% |
| | Leifeste | 90.9% | 9.2% | 47.9% | 36.9% | 90.8% | 83.7% | 66.1% |
| | Wheeler | 96.3% | 9.8% | 53.6% | 35.0% | 93.3% | 80.6% | 57.5% |
| SE | TMA 2 Totals: | 94.9% | 14.0% | 54.4% | 28.3% | 92.5% | 82.5% | 63.3% |
| SETMA West | Curry | 83.8% | 12.4% | 47.3% | 31.6% | 82.4% | 76.9% | 60.4% |
| | Deiparine | 71.3% | 8.2% | 43.2% | 26.3% | 68.2% | 65.3% | 51.2% |
| | Halbert | 81.7% | 12.0% | 44.5% | 35.9% | 79.7% | 71.6% | 53.4% |
| | Horn | 88.8% | 7.2% | 51.7% | 34.0% | 87.5% | 77.8% | 54.4% |
| | Qureshi | 78.3% | 11.7% | 35.0% | 33.3% | 78.3% | 75.0% | 61.7% |
| | Satterwhite | 88.9% | 12.0% | 54.6% | 26.9% | 86.7% | 74.2% | 52.7% |
| | Vardiman | 81.3% | 15.4% | 44.7% | 29.3% | 81.3% | 74.8% | 52.0% |
| | Young | 84.1% | 8.6% | 53.9% | 33.2% | 74.1% | 66.4% | 44.8% |
| SETMA | West Totals: | 82.5% | 10.3% | 47.7% | 31.9% | 80.1% | 72.5% | 53.4% |
| | SETMA Totals: | 91.3% | 12.4% | 51.8% | 31.0% | 88.8% | 79.7% | 60.9% |



Diabetes Consortium - Blood Pressure Management

E & M Codes: Clinic Only

Encounter Date(s): Jan 1, 2010 through Dec 31, 2010

Report Criteria: Patients 18 to 75 With a Chronic Diagnosis of Diabetes

Specialists Excluded (Dr. Ahmed Included)

| | | Systolic | | | | | | | | | | Diastolic | | | | | | |
|----------|--------------|----------|---------|---------|---------|---------|---------|---------|--------|----------------|-------|-----------|-------|-------|---------|--------|----------------|--|
| Location | Provider | < 120 | 120-129 | 130-139 | 140-149 | 150-159 | 160-169 | 170-179 | >= 180 | Not Present | < 75 | 75-79 | 80-89 | 90-99 | 100-109 | >= 110 | Not Present | |
| SETMA | Aziz | 24.7% | 21.4% | 22.2% | 11.9% | 9.0% | 7.3% | 2.3% | 1.2% | 0.0% | 45.4% | 15.4% | 27.2% | 10.6% | 1.2% | 0.3% | 0.0% | |
| 1 | Duncan | 36.7% | 35.1% | 17.8% | 7.3% | 1.2% | 0.8% | 0.0% | 0.2% | 0.8% | 53.1% | 10.0% | 32.0% | 3.7% | 0.4% | 0.0% | 0.8% | |
| | Groff | 17.4% | 24.3% | 21.5% | 23.6% | 7.6% | 0.7% | 0.7% | 3.5% | 0.7% | 40.3% | 7.6% | 45.8% | 4.9% | 0.7% | 0.0% | 0.7% | |
| | Henderson | 37.1% | 29.9% | 20.5% | 7.7% | 2.9% | 0.5% | 0.9% | 0.5% | 0.0% | 54.4% | 16.2% | 26.4% | 2.5% | 0.4% | 0.2% | 0.0% | |
| | Murphy | 29.5% | 26.0% | 18.3% | 16.6% | 3.6% | 3.4% | 1.2% | 0.5% | 0.7% | 47.7% | 6.7% | 32.0% | 10.3% | 2.1% | 0.2% | 0.7% | |
| | Sims | 25.9% | 28.5% | 16.1% | 16.1% | 5.5% | 4.7% | 1.5% | 1.5% | 0.4% | 48.5% | 2.6% | 34.7% | 12.0% | 1.8% | 0.0% | 0.4% | |
| | Thomas | 11.2% | 36.9% | 26.7% | 18.3% | 4.1% | 1.8% | 0.6% | 0.2% | 0.2% | 24.4% | 23.0% | 46.6% | 5.1% | 0.4% | 0.4% | 0.2% | |
| SETM | IA 1 Totals: | 27.4% | 28.6% | 20.5% | 13.5% | 4.6% | 3.1% | 1.1% | 0.8% | 0.4% | 45.5% | 12.3% | 33.0% | 7.4% | 1.1% | 0.2% | 0.4% | |
| SETMA | Ahmed | 36.2% | 24.8% | 27.3% | 8.8% | 1.9% | 0.5% | 0.1% | 0.1% | 0.2% | 67.6% | 11.6% | 18.5% | 1.7% | 0.3% | 0.1% | 0.3% | |
| 2 | Anthony | 24.5% | 39.6% | 22.0% | 6.9% | 3.3% | 1.8% | 0.7% | 1.1% | 0.3% | 54.7% | 17.7% | 22.7% | 3.7% | 0.7% | 0.3% | 0.3% | |
| | Anwar | 16.9% | 44.2% | 29.1% | 6.5% | 1.5% | 0.8% | 0.1% | 0.2% | 0.6% | 70.5% | 18.1% | 8.8% | 1.9% | 0.0% | 0.0% | 0.6% | |
| | Cricchio | 33.1% | 31.1% | 21.0% | 9.1% | 2.2% | 2.5% | 0.3% | 0.2% | 0.5% | 60.8% | 14.9% | 19.9% | 3.3% | 0.5% | 0.2% | 0.5% | |
| | Holly | 22.1% | 42.1% | 28.8% | 2.5% | 1.8% | 1.8% | 0.0% | 0.0% | 1.1% | 74.7% | 17.2% | 6.3% | 0.7% | 0.0% | 0.0% | 1.1% | |
| | Leifeste | 32.3% | 29.8% | 22.7% | 8.9% | 3.9% | 1.7% | 0.1% | 0.3% | 0.4% | 53.5% | 14.0% | 27.2% | 4.8% | 0.1% | 0.0% | 0.4% | |
| | Wheeler | 25.4% | 32.5% | 23.1% | 11.7% | 2.9% | 2.5% | 0.6% | 1.0% | 0.4% | 53.6% | 6.5% | 35.0% | 3.9% | 0.8% | 0.0% | 0.2% | |
| SETM | IA 2 Totals: | 30.0% | 31.7% | 25.6% | 8.2% | 2.3% | 1.2% | 0.2% | 0.3% | 0.4% | 63.6% | 13.7% | 19.4% | 2.6% | 0.3% | 0.1% | 0.4% | |
| | Curry | 31.0% | 28.6% | 22.5% | 10.2% | 3.3% | 1.6% | 1.6% | 0.8% | 0.3% | 57.1% | 14.8% | 20.1% | 7.1% | 0.5% | 0.0% | 0.3% | |
| West | Deiparine | 25.0% | 26.0% | 24.5% | 12.5% | 5.8% | 3.6% | 0.9% | 1.6% | 0.0% | 51.2% | 7.3% | 27.8% | 10.9% | 2.7% | 0.2% | 0.0% | |
| | Halbert | 26.9% | 22.9% | 22.0% | 13.7% | 5.8% | 4.1% | 1.7% | 1.3% | 1.7% | 44.6% | 16.2% | 27.8% | 7.9% | 1.3% | 0.6% | 1.7% | |
| | Hom | 30.4% | 37.6% | 27.3% | 3.6% | 0.6% | 0.4% | 0.0% | 0.0% | 0.1% | 56.2% | 18.3% | 24.1% | 1.0% | 0.1% | 0.0% | 0.1% | |
| | Qureshi | 40.0% | 21.7% | 16.7% | 15.0% | 3.3% | 1.7% | 1.7% | 0.0% | 0.0% | 45.0% | 25.0% | 21.7% | 6.7% | 0.0% | 1.7% | 0.0% | |
| | Satterwhite | 21.5% | 25.3% | 21.2% | 12.0% | 6.0% | 4.1% | 0.5% | 0.8% | 8.7% | 37.2% | 17.1% | 30.4% | 5.4% | 0.8% | 0.3% | 8.7% | |
| | Vardiman | 16.3% | 26.0% | 16.3% | 20.3% | 11.4% | 5.7% | 1.6% | 2.4% | 0.0% | 43.9% | 19.5% | 28.5% | 7.3% | 0.0% | 0.8% | 0.0% | |
| | Young | 15.1% | 21.6% | 34.9% | 15.1% | 8.6% | 1.7% | 1.7% | 1.3% | 0.0% | 43.1% | 18.1% | 28.4% | 9.5% | 0.9% | 0.0% | 0.0% | |
| SETMA W | lest Totals: | 26.2% | 27.3% | 24.1% | 11.2% | 4.9% | 2.8% | 1.1% | 1.0% | 1.5% | 48.5% | 15.5% | 26.4% | 6.7% | 1.1% | 0.3% | 1.5% | |

Step 5 – Quality Assessment & Performance Improvement

• The Quality Assessment and Performance Improvement (QAPI) Initiatives -- this year SETMA's initiatives involve the elimination of all ethnic diversities of care in diabetes, hypertension and dyslipidemia. Also, we have designed a program for reducing preventable readmissions to the hospital.

Step 5 – Quality Assessment & Performance Improvement

This logical and sequential process is possible and is rewarding for provider and patient. This process has set SETMA on a course for successful and excellent healthcare delivery. Our tracking, auditing, analysis, reporting and design will keep us on that course.

Step 5 – Quality Assessment & Performance Improvement

SETMA's Model of Care has and is transforming our delivery of healthcare, allowing us to provide cost effective, excellent care with high patient satisfaction. This Model is evolving and will certainly change over the years as will the quality metrics which are at its core.